

Development and Operation/Maintenance of 2 Deck 100 Pax Restaurant Cruise Boat Project at Muttukadu Boat House, Tamilnadu through Public Private Partnership (PPP) on Design, Build, Finance, Operate and Maintain (DBFOM) Basis

Tender ID: 3220/Engg/2021

Tamil Nadu Tourism Development Corporation Limited,
Tourism Complex,
Wallajah Road, Chennai
Tamil Nadu 600 002, India

Dated: 07.06.2022

Corrigendum -2

Subject : Development and Operation/Maintenance of 2 Deck 100 Pax Restaurant Cruise Boat Project at Muttukadu Boat House, Tamilnadu through Public Private Partnership (PPP) on Design, Build, Finance, Operate and Maintain (DBFOM) Basis

- 1) This Corrigendum forms an integral part of the RFP
- 2) Pursuant to the release of the RFP for Development and Operation / Maintenance of 2 Deck 100 Pax Restaurant Cruise Boat Project at Muttukadu Boat House, Tamilnadu through Public Private Partnership (PPP) on Design, Build, Finance, Operate and Maintain (DBFOM) Basis issued by Tamil Nadu Tourism Development Corporation Limited, on 22.04.2022, following are the amendments in the RFP. The changes are presented in tabular form along with the modification/amendment approved by the Competent Authority. The amendments in the RFP are attached overleaf as Corrigendum.

Date: 07.06.2022

To,
All the eligible Bidders

Tender ID: 3220/Engg/2021

Sub: Development and Operation/Maintenance of 2 Deck 100 Pax Restaurant Cruise Boat Project at Muttukadu Boat House, Tamilnadu through Public Private Partnership (PPP) on Design, Build, Finance, Operate and Maintain (DBFOM) Basis

Dear Bidders,

This has reference to the RFP dated 20th April 2022 for the subject work . In this regard, following documents are enclosed herewith:

- a) Replies to Pre-bid queries as **Annexure-X**
- b) **Amendment-I** to the RFP document as **Annexure-Y**
- c) Revised Last date and time for submission of eligibility / tender documents along with EMD on **17.06.2022 up to 03:00 pm**
- d) Opening of eligibility documents on **17.06.2022 up to 03:30 pm**

Encl: As above

Development and Operation / Maintenance of 2 Deck 100 Pax Restaurant Cruise Boat Project at Muttukadu Boat House, Tamilnadu through Public Private Partnership (PPP) on Design, Build, Finance, Operate and Maintain (DBFOM) Basis

**ANNEXURE - X
TENDER ID: 3220/Engg/2021**

Sl.No.	Clause Reference / Page no.	Existing Clause	Point for clarification / suggestion	Revised Clause / Response
M/s Royale Cruises,108, 109 Hameda Shopping Mall, Chennai - 5 Letter dated: 12.05.2022				
1	2.2.2 pg.no.21	2.2.2. To be eligible for this RFP, a Bidder shall fulfil the following conditions of eligibility: (A.) Technical Capacity: For demonstrating technical capacity and experience (the "Technical Capacity"), the Bidder should have: (i) Minimum 5 (five) years' experience in manufacturing of cruise boats of 70 feet or above length in important water bodies in India. (ii) Minimum 5 (five) years' experience in operating and maintaining cruise boats of 70 feet or above length in important water bodies in India.	Request to amend the size to length 50 feet or above length in important water bodies in India	No change RPF conditions shall prevail
2	2.2.4. page no.23	2.2.4. (iii). bank solvency certificate for an amount of Rs.5 crores from nationalised/scheduled commercial bank as notified by RBI. (in case of consortium by Lead Member)	Requested to kindly reduce off the above clause to 2.5 crores bank solvency certificate	No change RPF conditions shall prevail

Sl.No.	Clause Reference / Page no.	Existing Clause	Point for clarification / suggestion	Revised Clause / Response
3	2.2.2 pg.no.21	(B.) Financial Capacity: For demonstrating financial capacity (the "Financial Capacity"), the Bidder (in case of consortium all the consortium members) shall have: (i) Minimum average annual turnover in the last 5 (five) financial years preceding the Bid Due Date shall not be less than Rs.2,00,00,000/- (Rupees Two Crore Only)	We hereby suggest to amend the above average annual turnover to Rs.85,00,000/- (Eighty five lakhs) only	No change RPF conditions shall prevail
4	3.5. page no.34	3.5. Financial information for purposes of evaluation 3.5.1. The Bid must be accompanied by the Audited Annual Reports of the Bidder (of each Member in case of a Consortium) for the last 5 (five) financial years, preceding the year in which the Bid is made.	we suggest to waive off the above clause	No change RPF conditions shall prevail

Sl.No.	Clause Reference / Page no.	Existing Clause	Point for clarification / suggestion	Revised Clause / Response
M/s Grandeur Marine International, VIP Road, Cochin International Airport, Golf Club, Cochin - 683589 Letter dated: 11.05.2022				
1	2.2.2 pg.no.21	<p>2.2.2. To be eligible for this RFP, a Bidder shall fulfil the following conditions of eligibility:</p> <p>(B.) Financial Capacity: For demonstrating financial capacity (the "Financial Capacity"), the Bidder (in case of consortium all the consortium members) shall have:</p> <p>(i) Minimum average annual turnover in the last 5 (five) financial years preceding the Bid Due Date shall not be less than Rs.2,00,00,000/- (Rupees Two Crore Only)</p>	<p>On the above clause we would like to bring into the attention that, due to the adverse effect of Covid 19 in our line of business the period mentioned for consideration for annual turnover will come under the lean business patch. With the continues effort we managed to recover to a limit in the last two years (20/21, 21/22).</p> <p>On request for consideration:</p> <p>a) Consider the average turnover for the last five years to 1 crore instead of 2 years.</p> <p>or</p> <p>b) Consider the last two years preceding (20-21/21-22) the bid date for the average turnover of 2 crores.</p>	Average turnover Rs.1.50 crore in the past three years.
2	3.5. page no.34	<p>3.5. Financial information for purposes of evaluation</p> <p>3.5.1. The Bid must be accompanied by the Audited Annual Reports of the Bidder (of each Member in case of a Consortium) for the last 5 (five) financial years, preceding the year in which the Bid is made.</p>	<p>On the above clause, in lieu of the audited balance sheet and financial statements we would be able to furnish the IT returns and computations for the above period with copies of the respective IT acknowledgements with attachment of yearly computation authorised by</p>	<p>3.5.4 (newly inserted)</p> <p>In the case, the tenderer is not required to maintain the books of accounts as per IT Act, turnover certificate duly certified by the Chartered Accountant along with IT returns to be submitted.</p>

Sl.No.	Clause Reference / Page no.	Existing Clause	Point for clarification / suggestion	Revised Clause / Response
3	2.2.2 pg.no.21	In case of a Consortium, the Lead Member should satisfy the Technical Capacity conditions of eligibility and any one member of the consortium can satisfy Financial Capacity conditions of eligibility.	The Consortium member(s) can individually or collectively meet the eligibility criteria wherever applicable in the bid.	All minimum technical and financial criteria as specified in Clause 2.2.2, can be satisfied individually or collectively between the members of the consortium.

ANNEXURE Y
TENDER ID: 3220/Engg/2021

Sl.No.	Clause Reference / Page No.	Previous Clause	Revised Clause
1	2.2.2 pg.no.21	<p>2.2.2. To be eligible for this RFP, a Bidder shall fulfil the following conditions of eligibility: (B.) Financial Capacity: For demonstrating financial capacity (the "Financial Capacity"), the Bidder (in case of consortium all the consortium members) shall have: (i) Minimum average annual turnover in the last 5 (five) financial years preceding the Bid Due Date shall not be less than Rs.2,00,00,000/- (Rupees Two Crore Only)</p> <p>In case of a Consortium, the Lead Member should satisfy the Technical Capacity conditions of eligibility and any one member of the consortium can satisfy Financial Capacity conditions of eligibility.</p>	<p>2.2.2. To be eligible for this RFP, a Bidder shall fulfil the following conditions of eligibility: (B.) Financial Capacity: For demonstrating financial capacity (the "Financial Capacity"), the Bidder (in case of consortium all the consortium members) shall have: (i) Minimum average annual turnover in the last 3 (three) financial years preceding the Bid Due Date shall not be less than Rs.1,50,00,000/- (Rupees One Crore and Fifty Lakhs Only)</p> <p>All minimum technical and financial criteria as specified in Clause 2.2.2, can be satisfied individually or collectively between the members of the consortium.</p>
2	3.5. page no.34	<p>3.5. Financial information for purposes of evaluation 3.5.1. The Bid must be accompanied by the Audited Annual Reports of the Bidder (of each Member in case of a Consortium) for the last 5 (five) financial years, preceding the year in which the Bid is made.</p>	<p>Additional Clause 3.5.4 (New clause now inserted) In the case, the tenderer is not required to maintain the books of accounts as per IT Act, turnover certificate duly certified by the Chartered Accountant along with IT returns to be submitted.</p>